

Jim Sullivan Fundamentals

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Fundamentals By Jim Sullivan

This column was excerpted from Jim Sullivan's best-selling new book Fundamentals: 9 Ways to Be Brilliant at the New Basics of Business. It is available at Amazon, Sullivision.com or U.S. bookstores.

Fundamentals: 9 Ways to Be Brilliant at the New Basics ...

Which brings us full-circle to the first Fundamental. There was a time when focusing on the Fundamentals really mattered. That time is called now. This article is excerpted from Jim Sullivan's bestselling book Fundamentals: 9 Ways to Be Brilliant at the Basics of Business. It's available here at Sullivision.com or at Amazon.

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Restaurant, Foodservice Training Seminars By Jim Sullivan

Interview by Don Billings, Publisher of ITM, with Jim Sullivan on his new book, "FUNDAMENTALS." In Jim's latest book, "FUNDAMENTALS: 9 Ways to Be Brilliant at the New Basics of Business," he describes best business practices, strategies and tactics in nine key areas ranging from selling, service and marketing, to training, team-building and execution.

Fundamentals: 9 Ways to Be Brilliant at the Basics of ...

Jim Sullivan. 4.40 · Rating details · 20 ratings · 6 reviews. Fundamentals details the 9 essential building blocks of successful businesses, teams and brands in the Digital Age. Each chapter takes a creative look at topics ranging from service energizing and sales-building to teamwork, marketing, leadership and Execution.

Fundamentals - 9 Ways to Be Brilliant at the Basics of ...

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Jim Sullivan is CEO of Sullivision.com, a resource for the industry providing tips and insight into training and optimizing staff.

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Jim Sullivan, CEO and Founder of Sullivision.com, is a veteran of over 20 years in the hospitality and retail industries. He's worked for and with companies as distinct as Walt Disney Company, McDonald's, Coca-Cola and American Express. Not a "theorist", Jim is well-known as a brand-builder, motivator, trend-spotter and problem-solver.

Jim Sullivan - amazon.com

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Sullivision Lessons in Leadership Habitual Consistency ...

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Jim Sullivan [Audio Books](#), [Best Sellers](#), [Author Bio](#) ...

Fundamentals: 9 Ways to Be Brilliant at the New Basics of Business is packed-full of great concepts, strategies, tactics, leadership quotes and a detailed road map for how to implement the ideas. The author has a unique and fun writing-style that is absent in most business books.

Fundamentals: 9 Ways to Be Brilliant at the Basics of Business explores the core essentials of

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operating successful organizations in the Digital Age. Chockablock-full of detail, specifics and bite-sized content perfect for 21st Century business professionals.

Multi-Unit Leadership is the best-selling book used in over 170,000 businesses worldwide. Managing multiple units requires significantly different skills than managing just one. This book details those skills in seven distinct stages and shares the best practices from successful multiunit leaders worldwide. Perfect for regional managers and franchisees who need to know the difference between hands-on management and indirect influence. Written in a detailed and fun format perfect for today's Digital Age leaders, Multiunit Leadership examines the unique role and requirements of managers who are responsible for two to forty units. Our research with over 500 successful Multi-Unit Leaders (MULs) reveals the best practices and unique expertise that differentiates high-performing multunit leaders from average ones. Chockablock-full of specific examples, expert opinion and case-study scenarios, the seven leadership stages outlined in the book include: Brand Ambassador, Servant Leadership, Marketing Guru, Head Coach, Talent Scout, Synergist and Goal-Getter. You'll learn how to better manage time and projects, how to develop stronger teams, how to get maximum impact from your store visits, and how to consistently build sales by working smarter, not harder. Readers can assess their own strengths and challenges compared to the industry's best MULs at the end of each chapter and compile their own best practices relative to people, performance, and productivity. Companies using the book include McDonald's, American Express, Coca-Cola, Starbucks, Target, Jiffy Lube, Supercuts, Applebee's, and Sam's Club.

Outlines the author's method for creating no-knead, slow-rising artisanal breads in heavy preheated pots, sharing a variety of step-by-step recipes for such classics as a rustic Italian baguettes, the stirato and pizza Bianca.

In *Mind Your Own Business*, hospitality industry expert Jim Sullivan brings his wide range of experience and talents to bear on the three P's of restaurant options.

Make homemade pizza that exceeds your wildest expectations—yet couldn't be simpler—with Jim Lahey's groundbreaking no-knead dough and inventiv Jim Lahey, the bYork City's celebrated Sullivan Strestaurant, has developed a brilliant recipe that requires no kneading and produces an irresistible crust in any home oven—gas or electric—in fewer than five minutes. The secret to incredible pizza is a superb crust—one that is crisp yet chewy, and slightly charred around the edges. My Pizza shares this revolutionary technique and the creative pies that put Co. on the map, as well as recipes for salads, soups, and desserts to make a meal complete. The pizzas in this book aren't your usual, run-of-the-mill pies. In fact, Jim's unique topping pairings—such as Corn and Tomato, Coppa and Fennel, and Potato and Leek—reinvigorate this American favorite. His whimsy is apparent in his Pepperoni Pie, which doesn't include the cured meat we have all come to expect; instead, riffing on "pepperoni"

New from the bestselling author of *My Bread*: A clear, illustrated guide to making sourdough and the Italian-inspired café dishes from one of Manhattan's best bakeries. Founded in 1994, Sullivan Street Bakery is renowned for its outstanding bread, which graces the tables of New York's most celebrated restaurants. The bread at Sullivan Street Bakery, crackling brown on the outside and light and aromatic on the inside, is inspired by the dark, crusty loaves that James Beard Award-winning baker Jim Lahey discovered in Rome. Jim builds on the revolutionary no-knead recipe he developed for his first book, *My Bread*, to outline his no-fuss

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system for making sourdough at home. Applying his Italian-inspired method to his repertoire of pizzas, pastries, egg dishes, and café classics, The Sullivan Street Bakery Cookbook delivers the flavors of a bakery Ruth Reichl once called "a church of bread."

"Fundraising Fundamentals is a practical and valuable resource for fundraising professionals, trustees, philanthropists, and nonprofit executives who aspire to raise substantial monies for worthy causes. I have utilized Jim Greenfield's literature in various fundraising courses . . . my students have benefited from the theory and substance that Jim so clearly conveys along with real-life models that can be applied to their respective organizations." -Stephen M. Levy, CFRE, President of Levy Philanthropic Counsel Former Chair of the Association of Professionals Foundation Board Adjunct Professor of Philanthropy, Columbia University Proven methods and techniques for running a successful annual giving campaign Learn how to carry out winning annual giving campaigns that will help your nonprofit organization grow and increase its financial resources with Fundraising Fundamentals. Complete with the essential basics of fundraising and comprehensive enough to help experienced fundraisers improve their campaigns, this up-to-date Second Edition features key material on: * How to find likely first-time donors * Membership organizations and donor clubs * Methods of donor renewal, upgrading, and reward * Recruiting and training volunteer solicitors * Multimedia and Internet soliciting techniques

Traces the history of break dancing, describes the clothing and music used by break dancers, and demonstrates warmup exercises and specific dances.

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